

Department of Information Resources
 DIR-CPO-4810
 Cabling Services and Related Products
 PRICING SHEET

INSTRUCTIONS: The price per cable pull should represent all labor to include fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information. **All Prices must include the .75% DIR Administrative fee.**

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$96.00			\$96.00	\$96.00
151-300 Feet	\$106.00			\$106.00	\$106.00
11-50 Pulls					
0-150 Feet	\$93.00			\$93.00	\$93.00
151-300 Feet	\$103.00			\$103.00	\$103.00
51-100 Pulls					
0-150 Feet	\$90.00			\$90.00	\$90.00
151-300 Feet	\$100.00			\$100.00	\$100.00
101-200 Pulls					
0-150 Feet	\$88.00			\$88.00	\$88.00
151-300 Feet	\$98.00			\$98.00	\$98.00
Over 200 Pulls					
0-150 Feet	\$84.00			\$84.00	\$84.00
151-300 Feet	\$94.00			\$94.00	\$94.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$96.00			\$96.00	\$96.00
151-300 Feet	\$106.00			\$106.00	\$106.00
11-50 Pulls					
0-150 Feet	\$93.00			\$93.00	\$93.00
151-300 Feet	\$103.00			\$103.00	\$103.00
51-100 Pulls					
0-150 Feet	\$90.00			\$90.00	\$90.00
151-300 Feet	\$100.00			\$100.00	\$100.00
101-200 Pulls					
0-150 Feet	\$88.00			\$88.00	\$88.00
151-300 Feet	\$98.00			\$98.00	\$98.00
Over 200 Pulls					
0-150 Feet	\$84.00			\$84.00	\$84.00
151-300 Feet	\$94.00			\$94.00	\$94.00

Cabling Services (per pull) - Labor Only Price Sheet

All Prices must include the .75% DIR Administrative fee.

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 6A cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$115.00			\$115.00	\$115.00
151-300 Feet	\$130.00			\$130.00	\$130.00
11-50 Pulls					
0-150 Feet	\$110.00			\$110.00	\$110.00
151-300 Feet	\$120.00			\$120.00	\$120.00
51-100 Pulls					
0-150 Feet	\$107.00			\$107.00	\$107.00
151-300 Feet	\$123.00			\$123.00	\$123.00
101-200 Pulls					
0-150 Feet	\$100.00			\$100.00	\$100.00
151-300 Feet	\$110.00			\$110.00	\$110.00
Over 200 Pulls					
0-150 Feet	\$100.00			\$100.00	\$100.00
151-300 Feet	\$110.00			\$110.00	\$110.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$120.00			\$120.00	\$120.00
151-300 Feet	\$130.00			\$130.00	\$130.00
11-50 Pulls					
0-150 Feet	\$115.00			\$115.00	\$115.00
151-300 Feet	\$125.00			\$125.00	\$125.00
51-100 Pulls					
0-150 Feet	\$113.00			\$113.00	\$113.00
151-300 Feet	\$128.00			\$128.00	\$128.00
101-200 Pulls					
0-150 Feet	\$110.00			\$110.00	\$110.00
151-300 Feet	\$125.00			\$125.00	\$125.00
Over 200 Pulls					
0-150 Feet	\$110.00			\$110.00	\$110.00
151-300 Feet	\$125.00			\$125.00	\$125.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$105.00			\$105.00	\$105.00
151-300 Feet	\$115.00			\$115.00	\$115.00
11-50 Pulls					
0-150 Feet	\$100.00			\$100.00	\$100.00
151-300 Feet	\$110.00			\$110.00	\$110.00
51-100 Pulls					
0-150 Feet	\$95.00			\$95.00	\$95.00
151-300 Feet	\$105.00			\$105.00	\$105.00
101-200 Pulls					
0-150 Feet	\$95.00			\$95.00	\$95.00
151-300 Feet	\$105.00			\$105.00	\$105.00
Over 200 Pulls					
0-150 Feet	\$90.00			\$90.00	\$90.00
151-300 Feet	\$100.00			\$100.00	\$100.00

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PRICING SHEET**

INSTRUCTIONS: Vendors are to respond with prices (per pull) for only those zones where they can provide the requested services. The cost per cable pull should represent all materials including cable, electrical boxes, color coded inserts, jacks, patch panels, 66M150 blocks equipped with 89B brackets and/or 110 blocks, wall plates, patch cords, all devices as needed for proper hanging and molding as required. In addition the cost per cable pull should represent all labor including fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information. Pricing to include all costs, including conveyances, necessary to complete the project. All Prices must include the .75% DIR Administrative fee.

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$ 292.00			\$ 292.00	\$ 292.00
151-300 Feet	\$ 318.00			\$ 318.00	\$ 318.00
11-50 Pulls					
0-150 Feet	\$ 256.00			\$ 256.00	\$ 256.00
151-300 Feet	\$ 184.00			\$ 184.00	\$ 184.00
51-100 Pulls					
0-150 Feet	\$ 247.00			\$ 247.00	\$ 247.00
151-300 Feet	\$ 275.00			\$ 275.00	\$ 275.00
101-200 Pulls					
0-150 Feet	\$ 236.00			\$ 236.00	\$ 236.00
151-300 Feet	\$ 266.00			\$ 266.00	\$ 266.00
Over 200 Pulls					
0-150 Feet	\$ 227.00			\$ 227.00	\$ 227.00
151-300 Feet	\$ 256.00			\$ 256.00	\$ 256.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$ 365.00			\$ 365.00	\$ 365.00
151-300 Feet	\$ 420.00			\$ 420.00	\$ 420.00
11-50 Pulls					
0-150 Feet	\$ 336.00			\$ 336.00	\$ 336.00
151-300 Feet	\$ 387.00			\$ 387.00	\$ 387.00
51-100 Pulls					
0-150 Feet	\$ 297.00			\$ 297.00	\$ 297.00
151-300 Feet	\$ 329.00			\$ 329.00	\$ 329.00
101-200 Pulls					
0-150 Feet	\$ 279.00			\$ 279.00	\$ 279.00
151-300 Feet	\$ 319.00			\$ 319.00	\$ 319.00
Over 200 Pulls					
0-150 Feet	\$ 266.00			\$ 266.00	\$ 266.00
151-300 Feet	\$ 302.00			\$ 302.00	\$ 302.00

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$ 465.00			\$ 465.00	\$ 465.00
151-300 Feet	\$ 580.00			\$ 580.00	\$ 580.00
11-50 Pulls					
0-150 Feet	\$ 418.00			\$ 418.00	\$ 418.00
151-300 Feet	\$ 527.00			\$ 527.00	\$ 527.00

4.Cablng - Labor and Materials

51-100 Pulls				
0-150 Feet	\$	410.00		\$ 410.00 \$ 410.00
151-300 Feet	\$	512.00		\$ 512.00 \$ 512.00
101-200 Pulls				
0-150 Feet	\$	395.00		\$ 395.00 \$ 395.00
151-300 Feet	\$	498.00		\$ 498.00 \$ 498.00
Over 200 Pulls				
0-150 Feet	\$	373.00		\$ 373.00 \$ 373.00
151-300 Feet	\$	469.00		\$ 469.00 \$ 469.00
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode Six strands plenum armored.				
0-10 Pulls				
0-150 Feet	\$	1,595.00		\$ 1,595.00 \$ 1,595.00
151-300 Feet	\$	2,529.00		\$ 2,529.00 \$ 2,529.00
300+ Feet	\$	10.00		\$ 10.00 \$ 10.00
		PER FOOT		
11-50 Pulls				
0-150 Feet	\$	1,250.00		\$ 1,250.00 \$ 1,250.00
151-300 Feet	\$	1,950.00		\$ 1,950.00 \$ 1,950.00
300+ Feet	\$	10.00		\$ 10.00 \$ 10.00
		PER FOOT		
51-100 Pulls				
0-150 Feet	\$	1,055.00		\$ 1,055.00 \$ 1,055.00
151-300 Feet	\$	1,450.00		\$ 1,450.00 \$ 1,450.00
300+ Feet	\$	10.00		\$ 10.00 \$ 10.00
		PER FOOT		
101-200 Pulls				
0-150 Feet	\$	1,025.00		\$ 1,025.00 \$ 1,025.00
151-300 Feet	\$	1,275.00		\$ 1,275.00 \$ 1,275.00
300+ Feet	\$	10.00		\$ 10.00 \$ 10.00
		PER FOOT		
Over 200 Pulls				
0-150 Feet	\$	1,025.00		\$ 1,025.00 \$ 1,025.00
151-300 Feet	\$	1,275.00		\$ 1,275.00 \$ 1,275.00
300+ Feet	\$	10.00		\$ 10.00 \$ 10.00
		PER FOOT		

Cablng Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode OM3 PLENUM ARMORED- 4 STRANDS DARK						
0-10 Pulls						
0-150 Feet	\$	1,595.00			\$ 1,595.00	\$ 1,595.00
151-300 Feet	\$	2,529.00			\$ 2,529.00	\$ 2,529.00
300+ Feet	\$	10.00			\$ 10.00	\$ 10.00
		PER FOOT				
11-50 Pulls						
0-150 Feet	\$	1,250.00			\$ 1,250.00	\$ 1,250.00
151-300 Feet	\$	1,950.00			\$ 1,950.00	\$ 1,950.00
300+ Feet	\$	10.00			\$ 10.00	\$ 10.00
		PER FOOT				
51-100 Pulls						
0-150 Feet	\$	1,055.00			\$ 1,055.00	\$ 1,055.00
151-300 Feet	\$	1,450.00			\$ 1,450.00	\$ 1,450.00
300+ Feet	\$	10.00			\$ 10.00	\$ 10.00
		PER FOOT				
101-200 Pulls						
0-150 Feet	\$	1,025.00			\$ 1,025.00	\$ 1,025.00
151-300 Feet	\$	1,275.00			\$ 1,275.00	\$ 1,275.00
300+ Feet	\$	10.00			\$ 10.00	\$ 10.00
		PER FOOT				
Over 200 Pulls						
0-150 Feet	\$	1,025.00			\$ 1,025.00	\$ 1,025.00
151-300 Feet	\$	1,275.00			\$ 1,275.00	\$ 1,275.00
300+ Feet	\$	10.00			\$ 10.00	\$ 10.00
		PER FOOT				
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: SIX STRAND OM2 ISP PLENUM, 4 STRANDS DARK						
0-10 Pulls						

4.Cabling - Labor and Materials

0-150 Feet		\$	1,300.00			\$	1,300.00	\$	1,300.00
151-300 Feet		\$	1,850.00			\$	1,850.00	\$	1,850.00
300+ Feet	PER FOOT	\$	8.00			\$	8.00	\$	8.00
11-50 Pulls									
0-150 Feet		\$	1,075.00			\$	1,075.00	\$	1,075.00
151-300 Feet		\$	1,450.00			\$	1,450.00	\$	1,450.00
300+ Feet	PER FOOT	\$	8.00			\$	8.00	\$	8.00
51-100 Pulls									
0-150 Feet		\$	1,025.00			\$	1,025.00	\$	1,025.00
151-300 Feet		\$	1,350.00			\$	1,350.00	\$	1,350.00
300+ Feet	PER FOOT	\$	8.00			\$	8.00	\$	8.00
101-200 Pulls									
0-150 Feet		\$	975.00			\$	975.00	\$	975.00
151-300 Feet		\$	1,250.00			\$	1,250.00	\$	1,250.00
300+ Feet	PER FOOT	\$	8.00			\$	8.00	\$	8.00
Over 200 Pulls									
0-150 Feet		\$	925.00			\$	925.00	\$	925.00
151-300 Feet		\$	1,250.00			\$	1,250.00	\$	1,250.00
300+ Feet	PER FOOT	\$	8.00			\$	8.00	\$	8.00

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$	325.00		\$	325.00
151-300 Feet		\$	390.00		\$	390.00
11-50 Pulls						
0-150 Feet		\$	295.00		\$	295.00
151-300 Feet		\$	355.00		\$	355.00
51-100 Pulls						
0-150 Feet		\$	275.00		\$	275.00
151-300 Feet		\$	335.00		\$	335.00
101-200 Pulls						
0-150 Feet		\$	265.00		\$	265.00
151-300 Feet		\$	315.00		\$	315.00
Over 200 Pulls						
0-150 Feet		\$	260.00		\$	260.00
151-300 Feet		\$	300.00		\$	300.00

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COMPANY NAME: _____

*** DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.**
For reference purposes, the formula to calculate DIR Customer Price is: $DIR\ Customer\ Price = MSRP \times (1 - DIR\ Discount\%) \times (1 + 0.75\%)$

DO NOT make any changes to the format of the grids. Insert additional rows as needed.

PRODUCT							
CATEGORY / DESCRIPTION (Refer to RFO Section 2.1)	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description (Sample List)							
Wire management	Chatsworth	19" Data Rack - Incl rack screws	5503-703	M	\$201.14	10.00%	\$182.38
	Chatsworth	Ladder Rack-Including installation	10250-712	M	\$117.28	10.00%	\$106.34
	Chatsworth	Ladder/Wire Tray - including	84811-504	M	\$71.30	10.00%	\$64.65
	Chatsworth	Wall Angle Support Kit	11421-712	M	\$30.80	10.00%	\$27.93
	Chatsworth	Runway to Rack Mounting Kit	10595-712	M	\$42.33	10.00%	\$38.38
	Panduit	Horizontal Rack Mount-3.5"	NM1	M	\$100.12	10.00%	\$90.78
	Panduit	Horizontal Rack Mount-1.75"	NM2	M	\$116.80	10.00%	\$105.91
	Panduit	Vertical-Dual Sided Rack Mount	WMPV45E	M	\$343.92	10.00%	\$311.85
Patch Panels							0
	Panduit	24 Port-Modular	CPP24WBLY	M	\$45.08	15.00%	\$38.61
	Panduit	48 Port-Modular	CPP48FMWBLY	M	\$88.64	15.00%	\$75.91
Fiber Boxes							0
	Panduit	24 port	FRME1U	M	\$297.54	15.00%	\$254.81
	Panduit	48 port	FRME2U	M	\$370.26	15.00%	\$317.08
	Panduit	72 port	FRME3	M	\$408.96	15.00%	\$350.22
Patch Cords							
	Panduit	3 ft RJ45	UTPSP3BU	M	\$12.26	15.00%	\$10.50
	Panduit	5ft RJ45	UTPSP5BU	M	\$13.30	15.00%	\$11.39
	Panduit	7ft RJ45	UTPSP7BU	M	\$14.34	15.00%	\$12.28
	Panduit	10 ft - 14 ft RJ45	UTPSP10BU	M	\$15.92	15.00%	\$13.63
	Panduit	SC to SC duplex Fiber Jumpers	F22ERSNSNONM002	M	\$50.94	15.00%	\$43.62
	Panduit	LC to LC	F22ERLNLNONM002	M	\$50.94	15.00%	\$43.62
Wall/Face Plates and Surface Mounts							#VALUE!
	Panduit	Single	CFPE1-IW	M	\$3.66	15.00%	\$3.13
	Panduit	Dual	CFPE2-IW	M	\$3.66	15.00%	\$3.13
	Panduit	Quad	CFPE4-IW	M	\$3.66	15.00%	\$3.13
	Panduit	Six Port	CFPE6-IW	M	\$3.66	15.00%	\$3.13
Connectors							0
	Panduit	Cat 5	CJ588TGBU	M	\$10.18	15.00%	\$8.72
	Panduit	Cat 5e	CJ588TGBU	M	\$10.18	15.00%	\$8.72
	Panduit	Cat 6	CJ688TGBU	M	\$14.86	15.00%	\$12.73
	Panduit	Cat 7	CJ6X88TGBU	M	\$21.04	15.00%	\$18.02
	Panduit	ST Fiber	FST2MCXAQ	M	\$24.04	15.00%	\$20.59
	Panduit	SC Fiber	FSC2MCXAQ	M	\$24.04	15.00%	\$20.59
	Panduit	LC Fiber	FLC2MCXAQ	M	\$24.04	15.00%	\$20.59
	Panduit	FC Fiber	FFC2MCXAQ	M	\$24.04	15.00%	\$20.59
Cabling Product Description (list additional products)							
	PANDUIT		ALL PRODUCTS	R		10.00%	\$0.00
	CHATSWORTH		ALL PRODUCTS	R		10.00%	\$0.00
	ORTRONOCs		ALL PRODUCTS	R		10.00%	\$0.00
	COMMSCOPE		ALL PRODUCTS	R		10.00%	\$0.00

